



# NEWSLETTER

October 2023

## Dale Carnegie graduates 15 Chamber representatives



The Hays Chamber extends congratulations to 15 chamber member representatives for completing the Dale Carnegie Course held in Hays September 11th – 13th.

Graduates learned how to communicate more

confidently, build trust and persuade people to take action, project an enthusiastic attitude, communicate logically, clearly, and concisely, learn how to manage stress, minimize worry, and most importantly, strengthen

relationships.

New to Hays on November 14th and 15th is Dale Carnegie's High Impact Presentations. Attendees will leave with a heightened sense of confidence when presenting while leaving a positive impression on the audience. front of others.

According to the Dale Carnegie framework, "The High Impact Presentations course focuses on structuring an effective presentation that build credibility and engages your audience while clearly and persuasively conveying your message."

For more information, see the informational flyer included in this newsletter or find it on The Chamber's website at [hayschamber.com/sites/default/files/dale\\_carnegie\\_high\\_impact.pdf](https://hayschamber.com/sites/default/files/dale_carnegie_high_impact.pdf).

## Congrats graduates!

**Aaron Dreher – Creek Side Resort**

**Curtis Renz – Nex-Tech**

**Eric Schmidt – EnerSys**

**Joshua Otter – Nex-Tech**

**Joe Billinger – City of Hays**

**Kyle Shipley – Insurance Planning**

**Laurie Kennedy – Ideal Refuse Removal  
& Roll Off Service**

**Todd Linenberger – EnerSys**

**Renee Moritz – Bank of Hays**

**Rick Taylor – Nex-Tech**

**Robert Keener – Insurance Planning**

**Ruth Ruder – Golden Plains Credit  
Union**

**Scott Besperat – EnerSys**

**Steve Riat – Nex-Tech**

## James' Jargon

It is with immense gratitude and excitement that I take on the role of Vice President of Marketing and Communication at the Hays Chamber in Hays, Kansas.

For many years, I have had the privilege of telling the stories of Ellis County as a local journalist. But now, I am equally privileged and thrilled to step into a more direct role in serving our 518 members and working towards the greater good of our community in Western Kansas.

As a storyteller, my journey has been one of discovery. I've had the honor of sharing your triumphs, innovations, and the unique essence of our corner of the world. Those experiences have given me a profound appreciation for the incredible talent, dedication, and resilience that define our community.

Yet, today marks a new chapter in my

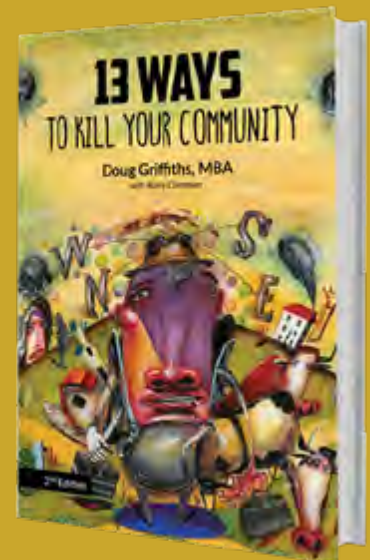
career, one where I transition from observing and reporting on your successes to actively contributing to them. The role of Vice President of Marketing and Communication is a unique opportunity for me to leverage my years of experience in journalism to help our members thrive.

The essence of my mission in this new capacity is clear—to create a stronger and more interconnected community in Hays and Western Kansas. I believe that through effective communication, strategic marketing, and collaboration, we can achieve remarkable feats together.

Our 518 members are the lifeblood of this organization, and my commitment is to work tirelessly to serve your interests.

And I look forward to getting to know you all better as we strengthen the community we love.

### '13 Ways' leadership book discussion continues



The next session of the *13 Ways to Kill Your Community* leadership book discussion is set for Oct. 3 and 10. Each session kicks off at 8 a.m. at the Hays Public Library. Chapters 10 and 11 will be covered on the Oct. 3. Chapters 12 and 13 will be discussed on Oct. 10. Author Doug Griffiths will also attend this session online.

**MISSION** | Accelerating business connections and advocating community advancement

#### BOARD OF DIRECTORS

**CHAIR:** Bryan Brady, HaysMed  
**CHAIR-ELECT:** Amanda Rohleder, Nex-Tech  
**TREASURER:** Andrew Rupp, Insurance Planning, Inc.  
**PAST CHAIR:** Melissa Romme, Adams Brown  
**SECRETARY:** Debbie Nunnelee, Hess Services  
Matt Allen, Paul-Wertenberger Construction  
Joseph Bain, Fort Hays State University  
Lance Bickle, Intelequest  
Shanna Dinkel, USD 489  
Katie Dorzweiler, Eagle Radio  
Jody Hipp, Jody Hipp - Aflac  
Dustin Roths, Diamond R. Jewelry

#### CHAMBER STAFF

**Sarah Wasinger**  
PRESIDENT / CEO  
PH. 785.621.1389

**Leigh Purdy**  
VICE PRESIDENT OF  
MEMBERSHIP  
PH. 785.621.1385

**James Bell**  
VICE PRESIDENT  
OF MARKETING &  
COMMUNICATIONS  
PH. 785.621.1384



Connecting Business.  
Advancing Community.

## Last call for Banquet Award nominations

The Chamber in Hays, Kansas is currently seeking nominations for the Annual Chamber Awards Banquet, which will be held on January 20, 2024.

Eight awards will be given this year.

October 31st is the deadline to submit nominations, and the editable nomination form with details on the requirements for nominations is accessible in this newsletter.

To view a list of previous winners, visit [hayschamber.com/about-the-chamber/annual-chamber-awards-banquet-winners](https://hayschamber.com/about-the-chamber/annual-chamber-awards-banquet-winners).

## Chamber Blue of Kansas Update

Businesses that completed the Chamber Blue of Kansas health survey will be contacted in October with plan pricing. Representatives from Blue Cross Blue Shield will be contacted businesses for additional details regarding the enrollment process.

## Fall Election Forum Set for October 17

The Hays City Commission and USD 489 candidate election forum is set for October 17 at Beach/Schmidt Performing Arts Center on Fort Hays State University's campus.

Candidates for the Hays City Commission will open the forum at 6 p.m. and conclude by 7:00 p.m.

After a 15-minute intercession including refreshments, USD 489 school board candidates will take the stage at 7:15 p.m. and will conclude no later than 9 p.m.

In a partnership with the American Democracy

Project, FHSU Student Government Association, FHSU Docking Institute of Public Affairs, Tiger Media Network, and The Chamber in Hays, this election forum provides voters in the City of Hays and USD 489 district boundaries the opportunity to learn about each of the candidates and their stances on important community issues.

This event is sponsored by Midwest Energy and *The Hays Daily News*.

To submit questions in advance of the forum, email [sarah@hayschamber.com](mailto:sarah@hayschamber.com) or [njschwien@fhsu.edu](mailto:njschwien@fhsu.edu).

## Welcome to Our Newest Members!



HaysMed Foundation  
(785) 623-2350



Sunshine  
Connections  
(785) 625-2093



Midnight Ranch  
(785) 650-2353



Catholic Charities of  
Northern Kansas  
(785) 625-2644



Joe's Grill  
(620) 791-4760



Salazar Tile and Remodeling  
(620) 617-0991



Union Catering Company  
(785) 301-2309

These businesses recently made an important investment by joining The Chamber.

Please consider them for your needs, and let them know you learned about their business through The Chamber!





# Happy Birthday

SIMPLY  CHARMED

1011 MAIN STREET | DOWNTOWN HAYS

WE'RE CELEBRATING 20 YEARS OF  
MAKING FABULOUS FRIENDS LIKE YOU!

JOIN US FOR OUR BIRTHDAY PARTY  
OCTOBER 20TH FROM 10A - 7P!

**20% OFF STOREWIDE**

FREE SWIG CUP FOR FIRST 50 CUSTOMERS

ENJOY CONFETTI COOKIES & CUPCAKES

ENTER TO WIN SWIG COOLERS





# We're built for now. And the road ahead.

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# 35th Annual EDUCATION APPRECIATION 2023

## CELEBRATING 35 YEARS OF Education Appreciation

A huge thank you to this year's sponsors!

### PREMIER



### CORE



### FOUNDATION





## Werth Wealth Management, LLC

Investing in high probability outcomes over full market cycles helps Werth Wealth Management, 1200 Main, Hays, confidently navigate through ever-changing environments, making long-term investing the key to our clients' success. Our organization also recognizes the importance of our long-term responsibility to you and your family.



Werth Wealth Management started as a small investment group serving the Hays area, and we will always stay true to our roots. As our clients have grown, we have continually adapted to service their needs.

With that in mind, it is our pleasure to announce four new partners to the firm: Cheri Dorzweiler, Preston Werth, Andrew Taylor, and Gus Konz.

Each of these associates brings a unique skill set and talent to the future success of our clients and the firm. We hold our responsibility to our clients in the highest regard and look forward to serving your investment and wealth management, financial planning, and legacy planning needs for generations to come.

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### First Care Clinic

First Care Clinic is pleased to announce the hiring of Dr. Ross Kee as its Dental

Director. Dr. Kee will continue to see patients at his private practice in LaCrosse, KS, but will provide dental care and administrative duties at First



Care Clinic on Fridays.

Dr. Kee is originally from Plainville, KS and graduated from University of Missouri - Kansas City School of Dentistry.



"We are very excited to welcome Dr. Kee to our dental team. We look forward to the leadership he will provide our team as Dental Director and are grateful that he is sharing his talents with us and our patients," stated Eric Flax, CEO.

First Care Clinic accepts all major insurances and offers a sliding fee scale discount to those who qualify. For more information or to schedule an appointment, call First Care Clinic at (785) 621-4990.

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### First Care Clinic

First Care Clinic, Hays, is pleased to announce the hiring of Dr. Lucas Walker, DDS.

Walker graduated from the University of Missouri-Kansas City School of Dentistry.

He is a Hays native and graduated high school at Thomas More Prep-Marian.



First Care Clinic CEO, Eric Flax said, "We are very excited to welcome Dr. Walker to our clinic. We look forward to his contribution to our dental department and our clinic as we continue our mission of providing quality, compassionate healthcare to all."

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### DSNWK

DSNWK/Employment Connections will be hosting our Annual Employer Appreciation on Thursday, October 19th from 4:30 to 6:30 PM.



They will be serving our famous Mexican buffet along with drinks again this year.

It will be a come and go at 660 Commerce Parkway.

We want to take this time to thank our many community employers who support our program and the individuals that we serve.

This event is open to the public with an opportunity to learn more about who we are.

We will also be showcasing many of our beautiful pieces of furniture created by Custom Creations. Hope to see you there.

## The University of Kansas Medical Center Area Health Education Center – West

The KUMC Area Health Education Center is hosting the 2023 Mental Health Symposium: Rural Minds Matter on October 27,



2023, at Fort Hays State University.

This one-day symposium is designed for advanced practice providers, nurses, social workers, counselors, school counselors, EMS, Law Enforcement, and any other professionals in the health/behavioral health field who work with youth or adult populations.

Registration and additional details are available online at [eeds.com/portal\\_live\\_events.aspx?ConferenceID=142293](https://eeds.com/portal_live_events.aspx?ConferenceID=142293)

## Alzheimer's Association-Central & Western Kansas Chapter

Join us for a spooktacular event! Crawl to End Alz, a bar crawl, is planned for Saturday, October 28th to raise awareness and funds for the Alzheimer's



Association.

The crawl starts at Sip N' Spin Bar & Grill at 6 p.m. and includes

stops at Paisley Pear Wine Bar, Bistro, and Market, Home Event Center, Toby Jugs, Defiance Brewing Co. Downtown, and The Fort Tavern & Patio Bar. Tickets are \$25.00 and include a T-shirt, and drink specials and can be purchased at [www.eventbrite.com](http://www.eventbrite.com), and cash sales will be available at the door. To receive a T-shirt, you must register by October 17th. Costumes are not required, but there will be a costume contest with prizes. For more information, or if you are interested in becoming a sponsor, please find our event on Facebook or contact Missy Zimmer at 316.267.7333 ext 1188 or [mpzimmer@alz.org](mailto:mpzimmer@alz.org).

## Kiwanis Club of Hays

The Kiwanis Club of Hays wishes to extend its appreciation and gratitude to the men and women serving in leadership positions for the 2023-2024 service year beginning this October:

Chair – Chelsey Ladd  
Chair-Elect – Crystal Hendricks



Past-Chair – Sarah Wasinger  
Treasurer – Jack Dennis  
Secretary – Kathy Rome

Board Directors: Aubrey McKune, Chuck White, Connie Mermis, Jayne Inlow, Louis Tinkel, Melissa Romme, and Nathan Rohleder

## FHSU

## Folklore Galore!

Just in time for Oktoberfest and Halloween, a collection of audio recordings featuring polka music, folk stories, oral histories, and more are

now digitally available in the Samuel J. Sackett Folklore Collection at Fort Hays State University's Forsyth Library.

This online archive brings history to life with recordings from Dr. Sackett and his graduate assistants who interviewed immigrants, homesteaders, and other community figures between 1954-1977. Listen to the sonorous tones of dulcimer music, hear folk songs in Swedish, Volga German, Czech, etc., and enjoy poems, stories, and jokes from a bygone era.

During his tenure at FHSU, Dr. Sackett founded the Kansas Folklore Society. A 1968 meeting and concert is one treasure found in this collection. In this recording you will hear Christmas songs sung in German, jokes, and stories about Sternberg, a tale a Fort Hays Settler, and more.

Explore the Collection yourself at [scholars.fhsu.edu/sackett/](https://scholars.fhsu.edu/sackett/).

## Board Training Opportunity!

Through an effort provided by the Chamber of Commerce Executives of Kansas (CCEKS), chamber members are invited to attend a board member training session led by Sarah Wasinger, president/CEO of The Chamber in Hays, Kansas for free. Details for this training held in Hays on October 18th from 10:30 a.m. to 1 p.m. at Rose Garden Banquet Hall & Catering are included in the attached flyer. Registration is free and can be accessed at [events.r20.constantcontact.com/register/](https://events.r20.constantcontact.com/register/)



## Heartland Community Foundation

Announcing the "Estate Planning Isn't Just for Boomers" FREE Lunch and Learn workshop, featuring the estate planning attorney Julie Grabbe of Grabbe Law, on Thursday, October 12th from noon – 1:00 PM at BriefSpace, 219 W 10th St, Hays.



Estate planning isn't just a concern for retirees; it's a crucial aspect of financial security for everyone, regardless of age or stage in life.

Whether you're a young professional, a parent, a business owner, or an empty nester, this engaging luncheon will equip you with quick tips to kickstart

your estate plan and vital strategies to safeguard your hard-earned assets.

Estate planning is not just about wealth preservation but also about securing your legacy and ensuring the well-being of your loved ones.

Space is limited, so reserve your spot today here: [forms.gle/X3oqUDj9CwJZxyQ79](https://forms.gle/X3oqUDj9CwJZxyQ79). For questions, call Sarah Meitner at 785-639-2629 or email [heartland@gscf.org](mailto:heartland@gscf.org).

The fall grant cycle at the Heartland Community Foundation is also open for accepting applications.

The deadline is Nov. 15.

Apply online at [heartlandcommunityfoundation.com](https://heartlandcommunityfoundation.com).

## Kansas SBDC at FHSU



The Kansas SBDC at FHSU is excited to be offering free virtual workshops on sales and use tax on October 11th.

### For Retail Businesses: 9 a.m. - noon

Meet the Tax Man: Your Tax Responsibility to the State of Kansas" Presented by a tax specialist with the KS Department of Revenue, this class focuses on the basics of Sales and Use tax and how it applies to a retail business. Also included is a discussion of exemptions that may be encountered and their appropriate uses. There will be an overview of record keeping for audit compliance, state of Kansas employee withholding as it pertains to Kansas income tax, and estimated tax payments". Registration is due by 10/10/2023 and can be completed at: [ksbdc.ecenterdirect.com/events/28059](https://ksbdc.ecenterdirect.com/events/28059)

### For Construction Contractors: 1 p.m. – 3 p.m.

This webinar offers the basics of Kansas taxes and how they affect the contractor. An overview of safety issues will also be covered.

#### TOPICS:

Taxation of materials and labor; commercial and remodeling projects, exemption certificates, and safety issues. Pre-registration is required. The information is devoted exclusively to sales tax issues for construction contractors and subcontractors.

Register by 10/10/2023 here: [www.ksbdc.ecenterdirect.com/events/28060](https://www.ksbdc.ecenterdirect.com/events/28060).

## Lifetime Dental Care



Dr. Lowe and his team at Lifetime Dental Care are proud to announce several recent accomplishments. They are happy to announce their recognition as one of the winners for the 2023 Better Business Bureau Torch Awards for Ethics! It is the most prestigious honor bestowed by the BBB for community impact, culture, customer relationships, and the character of the company's leadership.

Dr. Lowe has also achieved Fellow status with the International Congress of Oral Implantologists (ICOI), making him part of the world's largest professional organization dedicated to implant dentistry.

He has proven Fellow status with many successful implant cases and hundreds of hours of implant dentistry continuing education to bring the absolute newest technology and best care to the very deserving area of western Kansas.





## FHSU

### Fort Hays State University Fall 2023 Commencement Celebration



Please make plans to join the class of 2023 and their families in this twice-yearly celebration of success

#### Friday, December 15, 2023

8:30 am (CT) – Gross Memorial Coliseum on the campus of Fort Hays State University (Undergraduate and Graduate candidates)

- Robbins College of Business and Entrepreneurship
- College of Health and Behavioral Sciences

- Werth College of Science, Technology and Mathematics

11:00 am (CT) - Gross Memorial Coliseum on the campus of Fort Hays State University (Undergraduate and Graduate candidates)

- College of Arts, Humanities and Social Sciences
- College of Education

#### Saturday, December 16, 2023

9:00 am (CT) – FHSU Online Master's and Ed.S. candidates

11:00 am (CT) – FHSU Online Associate and Baccalaureate candidates

Note: All our Fall 2023 commencement celebrations will be available for viewing on the FHSU page at [youtube.com/@forthaysstate](https://youtube.com/@forthaysstate). Saturday's events will be streamed online on the Tiger Media Network website at [tigermedianet.com](https://tigermedianet.com).

## Smoky Hill Financial Group

Smoky Hill Financial Group is thrilled to announce the latest addition to our team, Trent Schneider. As an accomplished insurance professional, Trent will play a pivotal role in assisting our client's needs in the Hays area.

Trent is currently studying to become a licensed advisor and has



been in the insurance business for over 25 years. Trent grew up in WaKeeney, KS and graduated from Kansas State University with a bachelor's degree in Ag Business. Trent and his wife,

Valerie, moved to Hays in 2021. They have two children, their son, Blake, and his wife Brittany, and daughter, Janae, and her husband, Trayce. Trent likes spending time with his family, watching sporting events, grilling, and playing golf.

Securities and advisory services offered through LPL Financial, a registered investment advisor. Member FINRA/SIPC. Smoky Hill Financial Group is a separate entity from LPL Financial.

# WAYS *You* CAN MAKE AN *Impact*

AT FORT HAYS STATE

## PARTNERSHIP OPPORTUNITIES

### 1. SCHOLARSHIP SUPPORT

Scholarships continue to be our greatest need. Despite Fort Hays State University's ongoing commitment to keeping tuition costs as low as possible, students still pay an estimated \$14,423 per year. You have the power to change the course of a student's life!

✓ MAKE A GIFT

✓ START A SCHOLARSHIP



### 2. TIGER TAGS

Support FHSU student scholarships with a Fort Hays State license plate – also known as a Tiger Tag. Whether you'd like a Tiger Tag for your personal vehicle or business vehicle(s), this is an inexpensive and convenient way to showcase your Tiger pride and highlight your partnership with the university. Each Tiger Tag purchased generates \$30 for student scholarships. Purchase a tag for your vehicle(s) at your local treasurer's office or visit [www.FHSUalumni.com/drive](http://www.FHSUalumni.com/drive) to learn more.



### 3. STUDENT INTERNSHIPS

Interns help meet the workforce needs within our community (in a cost-effective manner) while allowing students to gain professional hands-on work experience.

### 4. SPONSORSHIPS

The Foundation and Alumni offices at Fort Hays State regularly hold events and golf tournaments to keep alumni and friends of the university engaged. If you're interested in sponsoring an event or would like to be a hole sponsor for an upcoming golf tournament, please reach out to Megan Purinton in the FHSU Foundation office at [mmpurinton@fhsu.edu](mailto:mmpurinton@fhsu.edu) or 785-628-5620.







Being an outstanding communicator is one of the most important and critical skills a professional can work to achieve! An effective communicator can help sort out the deluge of information the average person is surrounded with and impart it to others to lead, influence, and inspire.

The good news is that all these skills can be learned and practiced. Great presenters are not born. They take the time and the commitment to learn and practice them and make them their own.

The High Impact Presentations program focuses on structuring an effective presentation that builds credibility and engages your audience while clearly and persuasively conveying your message. Participants explore the optimum use of voice and gesture to create a lasting impression – as well as a variety of presentation styles, ranging from a formal speech to a casual meeting or contentious conversation.

**Discover your unique strengths** as a presenter and develop additional skills and professional characteristics that can push you to your next level of success as a leader in your organization.

**Expect Thoroughly Trained Facilitators.** Psychological Safety is emphasized to create a safe place to try out new skills and ideas. The trainers are highly vetted and undergo intense training that is ISO9002 certified to achieve consistent results globally. While part of a global organization, they are connected to your local culture, customs and language.

**Expect Breakthroughs!** Each time a new tool is introduced, it is practiced the ‘right’ way and coached in the moment. Successful attempts with positive reinforcement and habits are changed, and new skills are ingrained. The group is small and encouraging which adds a supportive social learning aspect that makes the experience fun while stretching comfort zones.

## HIGH IMPACT PRESENTATIONS

### Schedule

November 14-15, 2023  
Two Consecutive Days (Tues. and Wed.)  
8:30 AM – 5:00 PM

### Location

The Chamber Boardroom  
2700 Vine Street, Hays, KS 67601

**Investment:** \$2,195

**Chamber Members: \$1,975.50**

10% Discount Code: CHAMBER-2023



Registration  
Link >

### Who Should Attend

Professionals needing to inspire any size audience, motivate team members, represent their organization, or simply control a meeting. This course focuses on more advanced presentation skills, so a level of comfort with public speaking is recommended.

### Contact Us:

Kansas Heartland – Dale Carnegie  
Gordon Hibbard, CEO

[Gordon.Hibbard@DaleCarnegie.com](mailto:Gordon.Hibbard@DaleCarnegie.com)

316.712.9478

785.770.7415 (cell)

kansasheartland.dalecarnegie.com

# HAYSMED

## Hospice Community Memory Tree

A brass dove ornament will be engraved with the name of the person you are honoring or remembering and will be placed on the tree. The tree will be displayed at HaysMed.

Donor Name \_\_\_\_\_ Phone Number \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Enclosed is my donation of \$ \_\_\_\_\_

(Minimum suggested donation is \$20 per dove)

Please engrave the dove ornament(s) with the following name(s):

Name: \_\_\_\_\_ In Memory \_\_\_\_\_ In Honor \_\_\_\_\_

(print clearly)

Name: \_\_\_\_\_ In Memory \_\_\_\_\_ In Honor \_\_\_\_\_

(print clearly)

Name: \_\_\_\_\_ In Memory \_\_\_\_\_ In Honor \_\_\_\_\_

(print clearly)

For over 30 years, Hospice at HaysMed has lit the community and the surrounding area with hope, comfort and understanding for the terminally ill and their families. Donations enhance the resources available for education, support the volunteer and bereavement programs in their entirety and cover patient-related expenses not paid for by insurances. Hospice cares for people regardless of insurance coverage or ability to pay. Your support of Hospice at HaysMed is truly appreciated. For questions about our Hospice please call our office at 785-623-6200 or 1-800-990-0731. Proceeds to benefit Hospice at HaysMed, which provides services in Ellis, Russell, Rush and Rooks counties.

Contributions are tax deductible to the extent allowed by law.

Please make check payable to:

**Hospice at HaysMed**

Please mail check and form to:

**HaysMed Foundation 2220 Canterbury Drive Hays, KS 67601**

Thank You!

EMPLOYEE

WELLNESS

PROGRAM



# WorkingWell Corporate Wellness Program



Thank you for diving into the world of our corporate services! Our mission is all about infusing vibrant health and wellness into the heart of our communities. We're not just about checking boxes; we're here to supercharge your organization's health and wellness game plan. We realize the importance of having options that encompass all aspects of wellness to help ensure the needs and interests of your organization are met and your employees have an opportunity to succeed. But here's the exciting part: we're not stopping at just good enough. We want to learn about the pulse of your company, the rhythm of your team, and the beat of your fitness needs. This is where the magic happens.

So, let's make a pact. Fill out the interest form below and let's embark on this wellness journey together. We're not about a one-size-fits-all. We fit our offerings to your company's unique vibes and needs! You can expect a speedy return from us, filled with information crafted especially for your company. Let's take your wellness aspirations and make them achievable. Let's make success the new normal!

#### For more information

785-623-5900 Chelsea Vonlintel  
chelsea.vonlintel@haysmed.com



haysmed.com/the-center  
wellnesscenter@haysmed.com  
2500 Canterbury Drive | Hays, KS 67601

certified medical fitness facility

785-623-5900



## October FHSU MDC Schedule



### **Oct. 12 – HOMEwork:**

Managing the Work After  
5 - 1-4 p.m.

In this workshop, learn about the division of labor and mental load associated with household work and how this labor can impact

personal work at the office. Find small ways to make a big impact in life at home and work.

### **Oct. 26 - Leadercast:**

Human Intelligence 9  
a.m. – Noon

### **Leadercast 2023:**

Human Intelligence will help leaders and individual contributors embrace that they are ultimately leading and taking care of people, not simply a company or an organization. In a world that's gone

digital, leaders need human intelligence now more than ever. The Leadercast Hays experience will feature three speakers on the topic of human intelligence. This year's Leadercast partners/ sponsors include Sunflower Electric Power Corp. and The Chamber in Hays, Kansas. More info here: <https://www.fhsu.edu/cob/mdc/Upcoming-Workshops/> or connect with Sabrina at [slwilliam@fhsu.edu](mailto:slwilliam@fhsu.edu) or 785-628-4124.

## **Optimizing Productivity with AI Content Generation Workshop**

Justin McClung, Director of Operational Support Services at Nex-Tech will guide attendees through this advancing technology and share best practices for utilizing A.I. in an upcoming workshop on October 24th.

Attendees will hear about ChatGPT, Midjourney, and Photoshop. Lunch is included with

registration. Chamber member pricing is \$25 and non-member cost is \$40; lunch is included with registration.

Thanks to Nex-Tech for sponsoring this workshop, which begins at 11:30 a.m. at Rose Garden Banquet Hall & Catering and will conclude by 1:30 p.m. [Register here to attend by October 17th!](#)

## **Lunch & Learn – Coping with Holiday Blues & Stress**

Save the date for November 9 from noon to 1 p.m. for the last Lunch & Learn of 2023! Although the holiday season can bring great joy to many, the pressure of preparing meals, cleaning the house, shopping for presents,

a hectic schedule, and entertaining family and friends can be stressful. Kaley Conner and James Gerstner, Outreach, Education, and Marketing Managers from High Plains Mental Health Center, will provide several resources, tips,

and tricks to help you handle the holiday blues and stress.

Registration is \$20 for members, and \$30 for non-members. The event will be held at The Venue at Thirsty's Brew Pub & Grill, and lunch is included. Please RSVP by November 2.

# Quarterly professional development offered to child care providers

The Child Care Task Force of Ellis County in partnership with the Robert E. & Patricia A. Schmidt Foundation and The Chamber in Hays, Kansas are pleased to host a quarterly professional development series for child care providers. Free to all area child care providers, the first event of this series will kick off on October 24, 2024 from 6 p.m. to 8 p.m. at Rose Garden Banquet Hall & Catering. A meal will be provided for all attendees courtesy of a generous donation by the Robert E. & Patricia A. Schmidt Foundation.

The topic for the first event is: "Stress Management & Self-Care for

Providers.

Attendees will learn how to:

- Understand typical versus destructive stress pathways;

- Understand warning signs of unhealthy stress or possible mental health challenges;

- Identify ways to implement self-care and improve resilience; and

- Gain skills to recognize warning signs in children served and how to communicate with a child's guardian(s).

Registrations

are due by phone at 785-628-8201

by October 18th or online:

[discoverhays.chambermaster.com/eventregistration/register/11745](https://discoverhays.chambermaster.com/eventregistration/register/11745).

Save the dates for the other two series currently scheduled on January 25, 2024 and April 25, 2024.

For more information about the Child Care Task Force of Ellis County, visit [hayschamber.com/child-care-task-force-of-ellis-county](https://hayschamber.com/child-care-task-force-of-ellis-county).

## Sponsored by:



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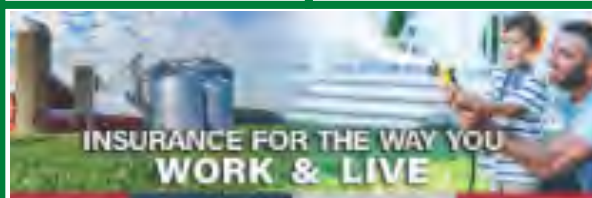
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# Fall Fun at Heartland Academy

Heartland offers the full gymnastics experience! Our trained coaches lead children in introductory to advanced levels of fundamental gymnastics in a safe and positive environment. We carefully tailor drills, exercises and experience to provide guidance to each child's individual level. Our goal at Heartland is to give your child an avenue to experience self confidence, interest and body awareness while learning the disciplines and improving their athletic ability through movement - All the while guiding children toward working together, encouragement and social skills.

## Recreational Classes

Learn and master all the gymnastics disciplines of Vault, Uneven Bars, Balance Beam, and Floor Exercise. We have classes for ages 2.5 and up in Boys, Preschool, Advanced Preschool, Beginners/Advanced Beginners and Intermediate levels.



## Birthday Parties

Celebrate your child's birthday with us! Bounce house, games, trampoline, and more! 1 hour in the gym with coaches and one hour in the studio for cake, ice cream, and, of course, presents

## Ninja Warrior

Unlock your Ninja skills! Enjoy this ever challenging class of obstacle courses learning agility, strength, balance and power. Ages 5 and up, boys and girls welcome!

## Upcoming Events

October 20 - Kids Night Out, 7-9pm  
October 28 - Open Gym, 12-2pm  
November 17 - Kids Night Out, 7-9pm  
Nov 24th - Open Gym, 9-11am

**Enroll and  
start anytime!**

## Benefits of Gymnastics

Athleticism, flexibility, strength, coordination, social skills, listening, agility; Gymnastics can prepare your child for future athletics. Heartland prides itself on offering the *full* gymnastics experience... more than just tumbling!



Heartland Gymnastics Academy | 1803 General Custer Hays  
[www.HaysGymnastics.com](http://www.HaysGymnastics.com) 785.625.5567 





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
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- **Learn Expert Legal Protection Strategies!**
- **A Legal Protection Checklist for your business!**
- **Create a custom Cowgirl Hat at the Hat Bar!**
- **Charcuterie by Grater Whey!**



 Sunflowers and Silos, 115 8th St, Hays, KS 67601

 Thursday, October 19, 2023, 5:30-7:30p

**There is NO CHARGE to attend this event  
and event and make a hat, but very  
~Very Limited Seats Available!~**

# Leadercast™

# HUMAN INTELLIGENCE

**OCTOBER 26, 2023 | 9 A.M. - 12 P.M. |**  
**MEMORIAL UNION, BLACK & GOLD ROOM**  
**PRICE: \$99**

## FEATURED SPEAKERS



**ANDY STANLEY**  
BEST SELLING  
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**TOPIC: INTUITION**



**STEPHANIE CHUNG**  
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**TOPIC: YOU ARE  
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**DR. HENRY CLOUD**  
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**TOPIC: TRUST**

**The Leadercast  
Hays Experience  
consists of viewing  
3 speakers on the  
topic of Human  
Intelligence.**

**Dr. Gordon Carlson,  
will facilitate peer-  
to-peer discussion  
around this content.**

---

**QUESTIONS?**

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# MORE INFO & REGISTRATION



## REGIONAL BOARD OF DIRECTORS TRAININGS

Businesses and organizations need dedicated groups of leaders working together to advance the mission. Good governance requires a vision, strategy and team efforts.

## YOU WILL LEARN

- Governance
- Fiduciary Duties
- Risk Awareness
- Expectations
- Road Map for Success

## WHO SHOULD ATTEND

- Board of Directors
- Chamber Staff
- Non-Profits

10:30am - 1:00pm

*No Cost to Attend*

*Lunch included*

### DATE OPTIONS

**Tuesday, September 26**

Goddard, KS

**Wednesday, October 18**

Hays, KS

**Thursday, October 19**

Coffeyville, KS

**Wednesday, November 1**

Manhattan, KS

**Wednesday, December 6**

Spring Hill, KS

A Program of the  
Chamber of Commerce Executives of Kansas

[www.cceks.org](http://www.cceks.org)



The Western KS Human Resource Management Association (WKHRMA) presents:

# ANNUAL OCTOBER SEMINAR

## TUESDAY, OCTOBER 24

Registration from 8:30 a.m.—9:00 a.m., Program from 9:00 a.m.—4:00 p.m.

### Extra! Extra! The Latest News from Courts, Regulators and Litigants!

All three branches of government have been busy this year from SCOTUS to local governments. We will have a discussion about these breaking topics ranging from arbitration agreements to restrictive covenants to LGBTQ+ issues to weed.

### But I Thought He Was A Good Hire???

In many situations, bad employees are a direct impact of a bad hire. Learn how to avoid some of the pitfalls when hiring employees as well as other defensible hiring practices including background investigations and FCRA trends, the latest update on I-9 issues, and how whether AI can/should be used in hiring decisions.

### Accommodate This! Successfully Navigating the Interactive Process

There has been a surge of accommodation requests by employees in all industries. Many of the requests are now including a “work from home” component that pre-pandemic would have never been considered. But COVID changed the landscape. This session will walk through step-by-step guidelines as to what employers must do to address accommodation requests and procedures that can be enacted to help employers avoid the common pitfalls.

### How to Effectively Handle Workplace Investigations

One of the most difficult parts of employment counsel or HR’s role is handling investigations into employee complaints of discrimination/harassment. But instead of fearing these investigations, they should be viewed as a tremendous opportunity to solve a workplace problem and prevent a lawsuit from ever being filed. During this session we will discuss the simple and effective steps for handling these investigations.

**FHSU Memorial Union, Black and Gold Room,  
700 College Drive, Hays, KS 67601**



**WKHRMA**  
**WESTERN KANSAS**  
HUMAN RESOURCE MANAGEMENT ASSOCIATION

WKHRMA Members: \$95  
Non-Members/Guests: \$110

Register online by Oct. 18: <https://wkhrma.shrm.org/events>

# Hays Young Professionals



## First Call for Help of Ellis County Macey Pfeifer



"I hope to gain more knowledge in the business field. I graduated as a leadership major, so I do not know a ton about business itself. I think it would be nice to understand in a greater capacity board etiquette and things like that. I would like to work on being more well versed in the business area and I think this group would be good for that."

## Ideal Refuse Removal Whitney Gerstner



"I hope to gain more leadership skills like public speaking, event planning, and organizing a body of people. I hope to help the Hays community in a positive way to make it a happier and more fun place to live."

**Don't forget to check the calendar on the back page for all the HYP happenings in October!**

# SAVE The Date!!!

## Trick or Treat So Others Can Eat

Tuesday, October 10th @ 6:00 PM

## Tailgate for FHSU Tiger Football

Saturday, October 14

Lunch starts at 11 a.m., and kickoff is at 1 p.m.

**STAY TUNED FOR MORE DETAILS IN UPCOMING NEWSLETTERS!**

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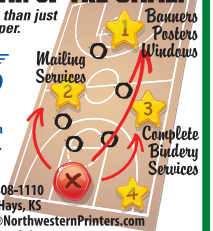
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# Connection Lunch



HYP Connection Lunch in Thirsty's Brew Pub & Grill's The Venue on September 19th sponsored by Glassman Corporation. Speaker was Clare Gustin on the topic Gaining a Competitive Advantage with Professional Dress & Etiquette.

## **Walk to End Alzheimer's tea**



HYP walked at FHSU to raise funds and awareness for the Alzheimer's Association on September 23.

## **Leadership over Lattes – November 1**



**7:30 a.m. at Breathe Coffee House - Shance Smith**

Shane currently leads the Hays Market as the commercial banking team leader and market manager.

His team focuses on commercial business development,

financing solutions and payment services throughout northcentral and northwest Kansas. Shane's banking career spans 19 years through retail, small business, and commercial banking. He joined Commerce Bank in 2008.

Shane is a graduate of Fort Hays State University with a Bachelor of Business Administration in Finance.

He is actively engaged in community activities and organizations – currently serving as a board member for the USD 489 Athletic Booster Club. Shane is a 2015 graduate of the Leadership Hays program and has completed Commerce Bank's multi-year leadership program.

He was the 2011 recipient of the Eagle Communications Rising Star Award presented by the then Hays Area Chamber of Commerce.

Prior service includes board involvement on The Chamber of Hays, Kansas (2019 Chairperson), Hays Area Children's Center, Hays Area Young Professionals, as well as a volunteer for the American Red Cross and the United Way.

***HYP members are invited and encouraged to attend other chamber events including Ribbon Cuttings, Chamber Chats, Business After Hours, Catching Up events, Membership Lunches, and more throughout the year!***





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**FHSU 2023 HOMECOMING**  
Lorena & Wilmer Kellogg Training Center  
(Hays City Sportsmen's Club, Inc.)  
5810 230th Ave.



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HAYS REGIONAL AIRPORT  
3950 E 8TH ST.

## Membership Lunches



### AUGUST LUNCH

**Program:** The United Way of Ellis County  
**Speaker:** Erica Berges  
**Sponsor:** Eagle Radio  
Rose Garden Banquet Hall & Catering  
2350 E. 8th St.



### SEPTEMBER LUNCH

**Program:** Rural Opportunity Zones Program  
**Speaker:** Sheena Thomas, ROZ Program Manager  
**Sponsor:** Nex-Tech Wireless  
Rose Garden Banquet Hall & Catering  
2350 E 8th St.

## Ribbon Cuttings



**HOLY FAMILY ELEMENTARY PRESCHOOL**  
800 MILNER ST.



**OPTIONS**  
2716 Plaza Ave

## Education Appreciation



**35TH ANNUAL EDUCATION APPRECIATION** ROSE GARDEN BANQUET HALL & CATERING  
2350 E 8TH ST.

## Catching Up



**FHSU HOMECOMING COMMITTEE**  
MEMORIAL UNION - SUNSET ATRIUM  
600 PARK ST.

# Business Money Market Account

Our Business Money Market account is an ideal place to park your excess cash balances. With new higher interest earning tiers and the flexibility to withdraw funds anytime, this account ensures you earn the highest possible return on idle funds.

## Features

Interest-bearing with tiered rates

Free basic online and mobile app banking

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No monthly service charge when you keep a \$2,500 minimum daily balance (\$15 for balances less than \$2,500)

Ability to use as a sweep account. Excess funds are transferred nightly to maximize interest. Funds are returned when needed to cover expenses.



# Golden Belt Bank



### CONTACT US

**Shari Fabrizius**

AVP / Customer Service Representative

[sharif@goldenbeltbank.com](mailto:sharif@goldenbeltbank.com)

1101 East 27th Street / Hays KS 67601

Ph. 785-625-7345

## Current Rates

Minimum Daily Balance <sup>1</sup>	Interest Rate	APY <sup>2</sup>
up to \$49,999.99	0.50%	0.50%
\$50,000.00 - \$99,999.99	1.00%	0.50% to 0.75%
\$100,000.00 - \$249,999.99	2.00%	0.75% to 1.51%
\$250,000.00 - \$499,999.99	3.00%	1.51% to 2.28%
\$500,000 - \$999,999.99	4.00%	2.28% to 3.18%
\$1,000,000 and up	5.00%	3.18% to 4.92%

<sup>1</sup>Minimum daily balance to earn stated APY.

<sup>2</sup>APY is Annual Percentage Yield. APY is accurate as of September 1, 2023. Rates subject to change without notice and may change after the account is opened. Fees may reduce earnings.



# COMMUNITY EVENTS

## OCTOBER 2023

- Downtown Hays Market:** Saturdays | 7:30 AM | Downtown Pavilion
- 10/1-12/21: **Expedition Dinosaur: Rise of the Mammals** | Sternberg Museum
- 10/1-10/31: **Pa's Pumpkin Patch** | Saturdays 9 AM-7 PM, Sundays 11 AM-6 PM | Hays
- 10/1-10/31: **Cottage Lane Pumpkin Patch** | Saturdays 11 AM-6 PM, Sundays 1-6 PM | Ellis
- 10/1: **Cirque Luz-Dalia** | 1:30 PM & 4:30 PM | Hilton Garden Inn & Convention Center
- 10/4, 10/18: **DURAK Night** | 5:30 PM | Ellis County Historical Society Museum
- 10/5-10/7: **RPM Speedway IMCA Races: Fall Nationals** | 6 PM | Rolling Plains Motor Speedway
- 10/5: **Saliva, Drowning Pool, Adelitas Way, & Any Given Sin** | 6:30 PM | The Fox Theatre
- 10/5-10/8: **FHSU Department of Music & Theatre Presents: A Gentleman's Guide to Love & Murder**  
Felten-Start Theatre
- 10/6, 10/21, 10/28: **Flicks at the Crick Outdoor Movie** | 8:30 PM | Creek Side Resort RV Park
- 10/7: **Handmade Craft Boutique hosted by Your Voice Through Cancer** | 9 AM-3 PM  
Gross Memorial Coliseum
- 10/7: **Oktoberfest at the Library** | 10 AM-1 PM | Hays Public Library
- 10/7: **Victoria's Annual Fall Market** | 10 AM-2 PM | Victoria Elementary School
- 10/7: **Jana's Campaign: Empty Place at the Table** | 5:30 PM | Rose Garden Banquet Hall
- 10/8: **Stars & Stripes Breakfast** | 7:30 AM-12 PM | VFW Hall
- 10/10: **In Our Community: Chestnut Street Floral** | 6 PM | Hays Public Library
- 10/10: **FHSU Encore Series: Chicago Tap Theatre** | 7:30 PM | Beach/Schmidt Performing Arts Center
- 10/12: **Harry Potter Family Night** | 5 PM | Hays Public Library
- 10/12: **Jacob Stelly with Parker Ryan & Cole Barnhill** | 6:30 PM | The Fox Theatre
- 10/14: **Collect-O-Con** | 9 AM-8 PM | Big Creek Crossing
- 10/15: **National Fossil Day** | 1-6 PM | Sternberg Museum (FREE Admission)
- 10/16-10/20: **Annual Fall Cleanup** | 7 AM-5 PM | Hays
- 10/17: **Fall Election Forum** | 6 PM | Beach/Schmidt Performing Arts Center
- 10/19: **"Railroads, The Industry That Shaped Kansas" by Leo Olivia** | 7 PM | ECHS Museum
- 10/20: **Front Door Friday Night** | 7 PM | Hays Fire Department
- 10/20-10/21: **Haunted Hays City Tour** | 7 PM | Hays Community Theatre
- 10/20: **Kids Night Out** | 7 PM | Heartland Academy of Hays
- 10/24: **Wichita Children's Theatre presents: "The Ugly Duckling"** | 6:30 PM  
Beach/Schmidt Performing Arts Center
- 10/26: **Wade Bowen with Will Stalling & The Divided + Will Carter** | 6:30 PM | The Fox Theatre
- 10/28: **Graveside Conversations** | 7:30 PM | Fort Hays State Historic Site
- 10/29: **Hays Symphony Presents: Children's Halloween Concert--Symphony in Space**  
Preconcert 1:15 PM, Concert 2:30 PM | Beach/Schmidt Performing Arts Center
- 10/31: **Trick or Treat on the Bricks** | 3-5 PM | Hays Public Library & Downtown Hays
- 10/31: **Trick-R-Treating** | 3-5 PM | Big Creek Crossing
- 10/31: **FHSU Encore Series: Coco in Concert on Tour** | 7:30 PM | Beach/Schmidt Performing Arts Center



Fort Hays State University Athletics Schedule: [FHSUAthletics.com](http://FHSUAthletics.com)

2700 Vine St., Hays, KS 67601 • 785-628-8202  
Details and more events at [VisitHays.com](http://VisitHays.com)



# October

SAT	SUN	M	T	W	TH	F
	1	2	3 • Leadership Book Discussion: 13 Ways to Kill Your Community, 8:00 AM Hays Public Library 1205 Main St.	4	5 • RC, BP Simply Charmed 20th Anniversary, 4:00 PM 1011 Main St. • HYP Networking and Engagement Committee, 5:00 PM WC, 2700 Vine St. • HYP, First Thursday Social Meeting, 5:15 PM Golden Q 809 Ash	6 • CC, High Plains Mental Health Center, 9:00 AM, 208 E. 7th St. 3rd Floor Conference Room
7	8	9	10 • Leadership Book Discussion: 13 Ways to Kill Your Community, 8:00 AM Hays Public Library 1205 Main St. • HYP - Trick or Treat So Others Can Eat, 6:00 PM	11 • Igniting Leadership, 5:30 PM Defiance Brewing Co 111 W 7th	12 • HYP Advisory Council Meeting, 12:00 PM Bank of Hays 1000 W 27th • RC, Mason's Mourning Light Foundation 12:00 PM WC, 2700 Vine St.	13 • RC/CC, UWEC/Women Who Lead 9:00 AM 1200 Main, Ste 102
14 • HYP - Tailgate for FHSU Tiger Football, 11 AM Lewis Field Stadium @ Fort Hays State University	15	16	17 • RC, Golden Plains Credit Union 30th Anniversary, 10 AM, 2720 Broadway, Hays • HYP, Connection Lunch, 12:00 PM, Program, Boss' Day Lunch - HYP Year in Review Sponsor, Glassman Corp. 12 PM, Thirsty's Brew Pub & Grill, 2704 Vine Street Chamber Board Meeting, 3:00 PM WC, 2700 Vine St. Fall Election Forum, 6:00 PM FHSU Campus Beach/Schmidt Performing Arts Center 600 Park Street	18 • Regional Board of Directors Training Workshop, 10:30 AM Rose Garden Banquet Hall & Catering 2350 E. 8th St.	19	20 • CC, USD 489 Foundation for Educational Excellence, 9:00 AM, Unrein Building, Ellis County Fairgrounds 1344 Fairgrounds Rd. • AMB, Monthly Lunch, 11:30 AM, Rose Garden Banquet Hall & Catering, 2350 E. 8th St.
21	22	23	24 • AI Content Generation Workshop, 11:30 AM Rose Garden Banquet Hall & Catering 2350 E. 8th St. • Child Care Task Force of Ellis County Meeting, 4:00 PM, WC, 2700 Vine St.	25 • CU, NCK TECH 10:00 AM 2205 Wheatland Ave, Hays • HYP LDC Meeting, 12:00 PM Paisley Pear Wine Bar, Bistro, & Market 1100 Main St.	26 • Leadercast: Human Intelligence, 9:00 AM Fort Hays State University - Memorial Union - Black & Gold Room, 600 Park Street • Child Care Provider Professional Development Series, 6:00 PM Rose Garden Banquet Hall & Catering 2350 E. 8th St.	27 • CC, First Care Clinic 9:00 AM 1923 E 22nd St. • ML, Speaker, Tisa Mason, FHSU President Sponsor, Nex-Tech, 12 PM, Rose Garden Banquet Hall & Catering, 2350 E. 8th St.
28	29	30	31			

**ABBREVIATION LEGEND:**

BAH = Business After Hours	HYP = Hays Young Professionals
AMB = Ambassador	LH = Leadership Hays
BP = DHDC Brick Presentation	LL = Lunch & Learn
CC = Chamber Chat	ML = Membership Lunch
CU = Catching Up	VO = Virtual Only
GB = Groundbreaking	RC = Ribbon Cutting
GO = Grand Opening	WC = Hays Welcome Center

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Golden Belt Bank

